



Have you ever  
imagined being  
able to focus on

your mission while your finances,  
grants, human resources, insurance  
and other administrative needs are  
efficiently managed by a trusted  
partner? **Third Sector New  
England's Fiscal Sponsorship  
Program can help.**

TSNE Manages  
**\$17.9**  
million in funds

Works with  
**42**  
nonprofit projects

Benefits  
**250**  
project staff  
across the  
country

### Project Eligibility Criteria

With 54 years of experience acting as a fiscal sponsor, TSNE has found that the following criteria are vital for a productive fiscal sponsorship relationship.

**Mission Compatibility:** Groups seeking to partner with TSNE must be compatible with our mission and work to create systemic change affecting the root cause of social problems.

**Program Experience:** Staff or volunteers with relevant program experience, to help the project effectively pursue its mission.

**Leadership:** An advisory board and an assigned staff member to act as lead liaison for the project.

**Sustainability:** A minimum \$150,000 in annual funding and the ability to present strategies associated with program implementation.

**Commitment:** To work with the TSNE Fiscal Sponsorship Program for at least two years, barring any unforeseen or extraordinary circumstances.

### To Learn More

Receive a One-on-One Consultation

Schedule a Group Presentation

Request an Information Packet

### Contact

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THIRD SECTOR®  
New England

TSNE is a founding member of the National Network of Fiscal Sponsors.

### Third Sector New England's Mission

Third Sector New England builds the leadership and effectiveness of individuals and groups to create a more just and democratic society.



THIRD SECTOR®  
New England

## Management Support for Mission Driven Nonprofits

## Fiscal Sponsorship Program



**Business Administration**  
**Capacity Building Services**  
**Financial Management**  
**Grants Administration**  
**Human Resources**  
**Legal Compliance**  
**Risk Management**

## A Capacity Building Partnership

Many foundations, nonprofits, groups, networks and coalitions are imagining new ways to structure their programs to create efficiencies—without having to build the intensive infrastructure required to run a stand-alone organization.

Third Sector New England's Fiscal Sponsorship Program provides a unique solution. Our capacity-building partnership with nonprofit projects is a cost-effective, shared services model that is designed to strengthen your programs with a cohesive array of management services and a home base from which to operate. TSNE manages your finances, human resources, legal and compliance issues—and other administrative work—leaving staff free to focus on achieving your mission.

### Why TSNE?

Third Sector New England is one of the largest, most experienced and well-respected fiscal sponsors in the country with the knowledge and expertise to work with organizations with a variety of social change programs and at different points in their lifecycles—from startups to established programs and merging entities.

Fiscal Sponsorship provides support for nonprofits at any stage of development and growth including:

- Groups forming new nonprofits, coalitions and networks
- Spinoff programs scaling beyond their start-up phase
- Programs needing an interim home in transition to gaining 501(c)(3) status
- Established nonprofits seeking to reduce administrative costs and overhead

### Projects by Program Area

**Education**  
**Coalitions/Network**  
**Public Policy/Advocacy**  
**Economic Justice**  
**Youth Development**  
**At-Risk Adult Populations**

Health & Wellness  
 ENVIRONMENT

## The Benefits of Fiscal Sponsorship

TSNE's shared services model helps to build the capacity of mission-driven groups and provides a solid administrative infrastructure. For funders, our Fiscal Sponsorship Program offers a low-risk way to manage social justice initiatives with a high level of regulatory and financial oversight.



### Administrative, Management and Shared Services

#### Legal and Corporate Support

- Corporate tax filings
- Legal compliance & risk management
- Manage contracts and subcontracts
- Property and general liability insurance
- Provide 501(c)(3) legal and tax status

#### Financial Management

- Bookkeeping
- Cash flow projections and assistance
- Financial audits
- Grants management
- Monthly financial statements
- Purchasing and bills payment

#### Human Resource Management

- Employee benefits management
- Payroll administration and tax filing
- Job ad placements and recruitment
- Consultations on job design, compensation and employee relations

#### Organizational Development

- Complementary organizational assessment
- Discounted professional development trainings

## Our Fiscally Sponsored Partners work for social change

Fiscally sponsored projects receive much more than a corporate home from Third Sector New England; they receive a partner in advancing their mission. TSNE's fiscally sponsored projects work on a variety of community-critical missions such as education equity, food security and the state of the environment. Others monitor and guard against commercialism and its impact on children, support the re-entry of prisoners into the mainstream and protect open space.

### Future Chefs: A Case Study

Future Chefs founder Toni Elka is passionate about food and about helping young people reach their full potential. Elka was a cook, caterer and youth development leader for many years and her passion for the culinary arts fueled her sense of excitement about directing a career program that addressed the needs of urban youth who might find fulfillment in this creative, hands-on field.

As Toni Elka began to set up Future Chefs in 2007, she looked to TSNE to help provide management support for her new venture. "My expertise is on the program and our model for helping youth connect to culinary careers," says Toni Elka. "If I had to take time away from fulfilling our mission to manage the business end, I would have failed." TSNE works with Future Chefs and manages their human resources, accounting, auditing and provides benefits to their employees. The group is thriving with its own teaching kitchen in downtown Boston to help expand its programs. And with TSNE as a partner, Future Chefs has grown from serving 45 students in 2007 to more than 200 today.



“TSNE has been an invaluable partner right from the start. Their human resources and financial expertise combined with our program know how and organizational leadership enabled us to focus confidently on building a well-run, mission-driven organization, helping hundreds of students succeed in school and in their careers. 21st century fiscal sponsorship is an effective hybrid organizational model that provides funders with opportunities to confidently invest in potent social justice efforts like Future Chefs.”

—Toni Elka, Executive Director, Future Chefs